

Mechanical and Plant Engineering in the USA

Top-5 US Industries for Process Engineers (in %)



Manufacturing (25%)



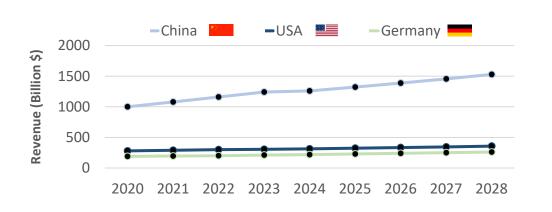
Fortune 500 (20%)





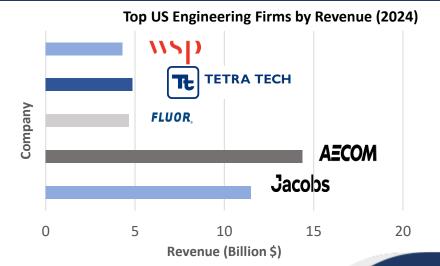
(15%)

Engineering Services Revenue Growth Prediction (2020-2028)



Largest US-Engineering Companies by Market Capitalization

Company	Sector	2024 Revenue (Billion \$)	5 Year Growth (%)
Jacobs	Infrastructure and Consulting	\$11.5B	+5.5%
AECOM	Engineering and Construction	\$14.37B	+3.2%
Fluor Corporation	Industrial and Energy	\$4.67B	-2.1%
Tetra Tech	Envionment and Water	\$4.85B	+7.8%
WSP USA	Transportation and Buildings	\$4.29B	+6.4%





Mechanical and Plant Engineering in the USA

US-Engineering Companies benefit from Increased Investments

Since 2021, New US-Laws Have Led to Nearly \$1.9 Trillion in Federal Investments, Sparking Private Sector Involvement

Goal

Company:	Parsons Corporation
Headquarters:	Chantilly, Virginia
Website:	www.parsons.com

Employees: 17.000

Revenue USD: 5.4 billion (2023)

Development:

Parsons reported a record 23% year-over-year revenue growth in Q2 2023, with CEO Carey Smith noting a strong \$8.9 billion backlog on August 2.

Acc	Godi
Infrastructue Investment and Jobs Act	Modernizing infrastructure and creating new jobs
Inflation Reduction Act	Reducing Inflation and governmental Budget Deficit
CHIPS and Science Act	Investment enhancing the US-chip production

Act

Company:	AECOM Technology
Headquarters:	Dallas, Texas
Website:	www.aecom.com

Employees: 52.000

14.4 billion (2023) **Revenue USD:**

Development:

AECOM's revenue rose by 13% in the recent quarter to \$2.8 billion in the Americas, with CEO Troy Rudd noting on August 7 that U.S. infrastructure funding, including from the IIJA and state and local investments, is advancing.



Employees:	60.000
Website:	www.jacobs.com
Headquarters:	Dallas, Texas
Company:	Jacobs Engineering Group

16.3 billion (2023) **Revenue USD:**

Development:

Jacobs Solutions reported 9.4% quarterly revenue growth, with CEO Robert Pragada noting accelerated contracts from the 2021 infrastructure law on August 8.

Company:	Tutor Perini
Headquarters:	Sylmar, California
Website:	www.tutorperini.com

Employees: 10.000

4.8 billion (2023) **Revenue USD:**

Development:

Tutor Perini's Q2 revenues surged by 19%, driven mainly by California transit projects. CEO Ronald Tutor expects substantial IIJA funds to enter the market, pointing to upcoming multibillion-dollar projects for bidding later this year.



Mechanical and Plant Engineering in the USA

Foreign Engineering Investment in the US: Key Players & Market Trends

German Engineering Firms Investing in the USA, Capitalizing on Favorable Conditions Due to New Laws

Company: Siemens

Website: www.siemens.com

Revenue USD: 77.8 billion (2023)

Location(s): Texas / Kentucky /

California, USA

Investment USD: > 500 million (2023)

Motivation:

Driving growth, innovation, and resilience while meeting the rising demand for critical infrastructure and green mobility.

Company: GEA Group

Website: www.gea.com

Revenue USD: 5.2 million (2023)

Location(s): Janesville,

Wisconsin, USA

Investment USD: 20 million (2024)

Motivation:

Expanding to serve the growing Midwest market, fostering job creation, and minimizing environmental impact.

Factors making the USA Attractive



- United States-Mexico-Canada Agreement (USMCA)
- Large market
- Strong IP rights
- Lower industrial sector prices
- Tax incentives

SIEMENS PERMENS

Company: DEHN

Website: www.dehn.com

Revenue USD: 460 million (2023)

Location(s): Iredell County, Mooresville,

North Carolina, USA

Investment USD: 38.6 million (2024)

Motivation:

Expanding to meet growing Midwest demand, creating jobs, enhancing production, research, and training, and advancing environmental initiatives.

Company: H-T-L perma

Website: www.perma-tec.com

Revenue USD: 122 million (2023)

Location(s): Charlotte, North

Carolina, USA

Investment USD: 15 million (2024)

Motivation:

Enhancing customer service, optimizing operations, and ensuring quality control while managing costs.



ADVANTAGE THROUGH INDIVIDUAL MARKET ENTRY AND MARKET DEVELOPMENT STRATEGIES



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DTO Consulting GmbH
Düsseldorf (NRW), Deutschland



♀ Location North America

DTO B2B Research & Strategies, Inc. Charlotte (NC). USA



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| Transparency through Exclusively prepared Market Information

Approach:

- Workshop with the client for goal definition.
- Customizable level of detail, depending on the goal definition and client's preference (basic analysis vs. detailed analysis).
- Secondary research.
- Telephone expert interviews.
- Integration and analysis of the information.
- Evaluation and presentation of the gathered market information.

Results:









Product Requirements

II.)

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Achievement of Goals through Strategic Action Recommendations

Approach:

- Development of strategic action recommendations based on the gathered market information.
- Optional: Identification of suitable business contacts and organization of B2B meetings.

Results:



Individually tailored Market Access



Contact

Our locations



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